

## Do you want to bargain for a new EA?

Dear Member,

Marco Polo still refuse to bargain for a new enterprise agreement. Management say they are happy with the current agreement and so are most staff.

Recently the HSU applied to the Fair Work Commission asking for an order to direct Marco Polo to start bargaining. We had a petition of 155 Marco Polo staff who wanted that to happen.

However, management said that there are currently 336 staff and therefore our petition didn't show a majority.

So even though 46% of staff had signed our petition, the Commission cannot make an order if it can't be sure that a majority of staff want to bargain.

It is really disappointing that even though 46% of staff took action and signed the petition, management are still refusing to sit down with us.

So, we are asking you again – do you want Marco Polo management to start bargaining with you for a new enterprise agreement?

To be successful, a majority of staff need to show that they want to start bargaining. That means that 169 or more staff need to sign our new majority support petition.

Enterprise bargaining is your chance to change your agreement and have a say in your conditions at work. Your current enterprise agreement passed its expiry date on 30 June 2017.

While it will stay in place for now, there are no further pay increases scheduled and any pay rises will simply be decided by management, if they happen at all. It also means that you haven't had a chance to raise any items that you would like to include in a new agreement and you haven't had a say in a democratic vote.

HSU Organisers will be visiting Marco Polo sites from Monday 3 September with a new petition. If you want to start bargaining for a new agreement, you can sign the petition to show that support this process.

If a majority of staff sign the petition, that will demonstrate that most people do want to negotiate a new agreement. The HSU will go back to the Fair Work Commission with our new petition and show that a clear majority of staff do want to start bargaining.

It's now up to you – if you want to start bargaining and are willing to campaign for improved conditions, please sign the HSU petition.

If your colleagues are not yet HSU members, please share this newsletter with them, tell them about the petition and invite them to sign if they also want to start bargaining. If they would like to join the union, they can simply join online at [www.hsu.asn.au/join](http://www.hsu.asn.au/join) or by calling 1300 478 679.

In unity,

A handwritten signature in black ink, appearing to read 'Gerard Hayes', with a long, sweeping underline.

Gerard Hayes  
Secretary, HSU NSW/ACT/QLD