32.8 million reasons why Uniting doesn't need to cut hours

Dear Member,

Members might be wondering what we were thinking when we titled this newsletter. To put it simply, $32.8 million was the profit reported (see attached pages) in Uniting's 2017-2018 Annual Report. Uniting also boast of a 39 percent increase in profits over the last six years. Not too shabby for a not-for-profit organisation, right?

We are not saying the aged care sector hasn't suffered as a result of cuts to aged care funding. In fact, we all know there has been more than $2b in cuts. This has left a lot of operators reeling and has been one of the primary reasons for our national campaign, Our Turn To Care. But it appears Uniting have been keeping their heads above water. And that's great news.

The HSU's main concern over the recent move to the new model of care is maintaining safe staffing levels that are based on clinical and safety requirements, not financial requirements. And it appears Uniting do have the money to staff the facilities properly. So rest assured, we will be holding Uniting to account.

The Union is still waiting for the rosters we requested. We are hoping we receive them without having to seek assistance of the Fair Work Commission. We will keep members up to date as information comes to hand.

Members have also been receiving letters to attend meetings to discuss new rosters and, potentially, new contracts. Again, members are reminded **not to sign anything** without seeking advice from your union. You can ring HSU Member Services on 1300 478 679 to receive advice.

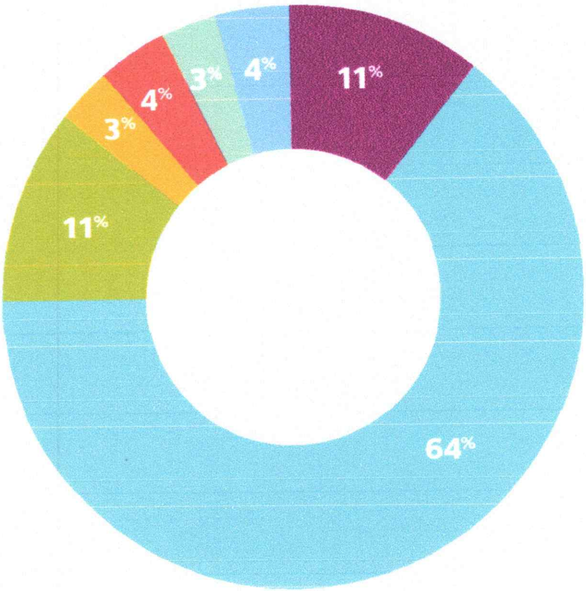
In unity,

Gerard Hayes
Secretary, HSU NSW/ACT/QLD

How did our services contribute to our revenue?

Our revenue increase of 4.8% (excluding abnormal items), compared to the previous year, was largely associated with growth in residential aged care revenue and our disability local area coordination programs.

Revenue	Year ended 30 June 2018 ($m)
Families	$84.9
Residential	$504.1
Home & Community Care	$88.0
Disability	$26.0
Early Learning	$33.8
Independent Living	$22.8
Local Area Coordination	$30.5
Total services revenue	**$790.1**



Note: The above revenue excludes sale of properties.

What did we spend?

Our expenses increased by 5.8% this year. Depreciation was a significant contributor here, rising by 15.7% as a result of our continued increase in capital investment.

Expenses	Year ended 30 June 2018 ($m)
Wages, salaries and related expenses	$507.4
Depreciation and amortisation expenses	$76.3
Property costs	$50.5
Program costs and consumables	$123.4
Other expenses	$54.4
Total expenses	**$812.0**